

Bridging Acute and Post-Acute Care to Improve Outcomes



Esther Pandey, DNP, MS, RN

March 28, 2024



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SYSTEM VICE PRESIDENT OF CARE TRANSITIONS FOR MOUNT SINAI HEALTH SYSTEM

Esther Pandey, DNP, MS, RN, is responsible for hospital throughput and discharge planning across the organization. Working with senior system leadership, she executes care delivery re-design strategy to ensure efficient operations, while maintaining high quality of care. As a population health champion, she is focused on achieving value-based outcomes. She serves on the board of the Mount Sinai/Contessa joint venture and advocates for the growth of Mount Sinai at Home care delivery that includes Hospital-at-Home, home infusion, and other home-based services.

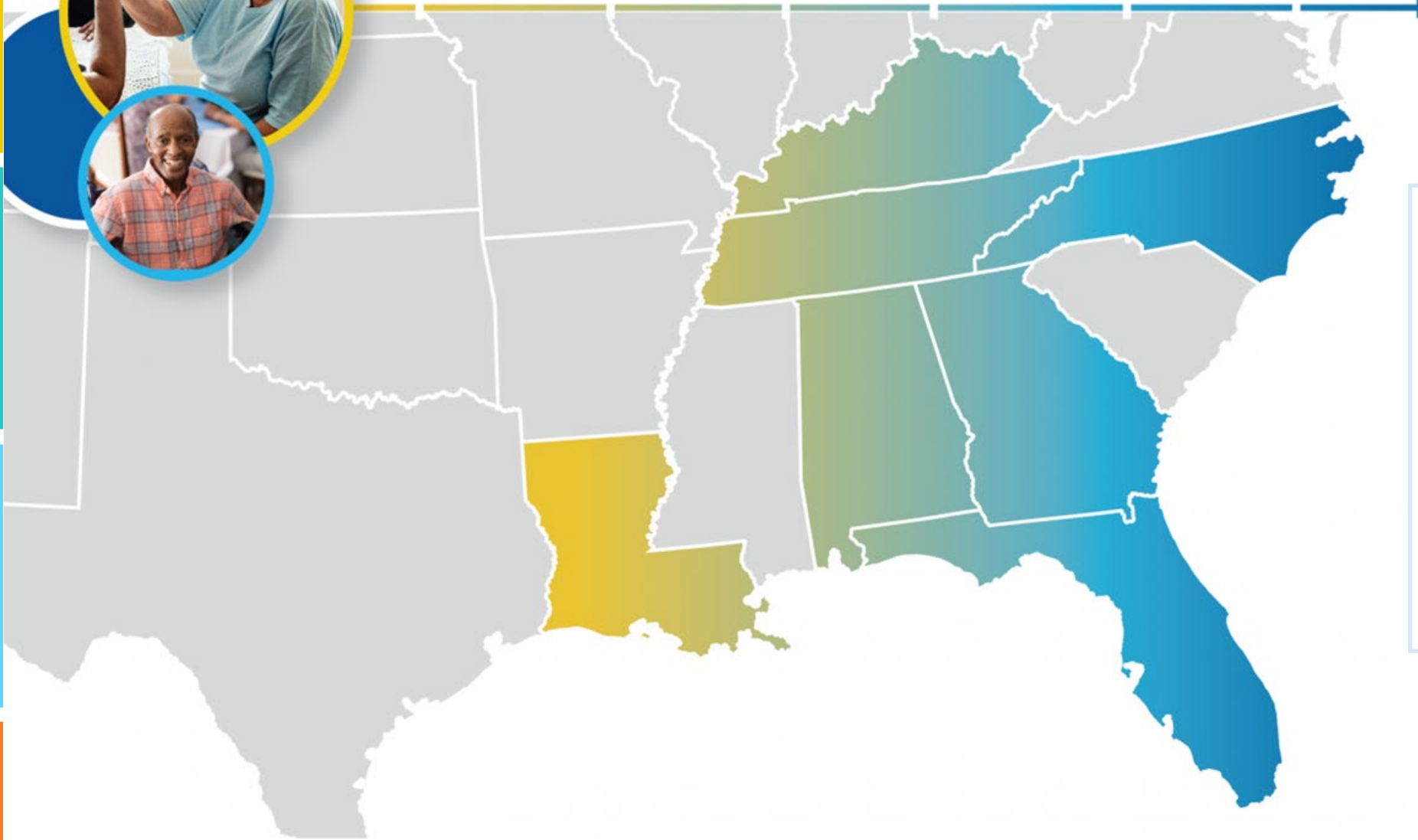
An innovative and data-driven leader, Esther has successfully implemented new technology to integrate the medical records of over 60 post-acute care providers, enhancing care coordination activities between organizations. She has been nationally recognized by CMS IPRO for her work to drive quality improvement through the use of analytics and key performance indicators. She launched a communication hub to effectively share best practices with partnering organizations and has centralized skilled nursing facility transfers across the health system to reduce excess acute care days. She has automated data exchange between the hospital and managed care organizations to improve communication and accountability.

Esther has over 10 years of experience in post-acute care clinical and financial operations. Prior to joining Mount Sinai, she was a Corporate Director at ArchCare overseeing strategic clinical initiatives for their skilled nursing facilities, home care division, and health plans. Previously, Ms. Pandey was a Regional Director and Administrator for Premier Home Health Care, Inc.'s private duty and certified home health divisions in New York City. She started her career as a visiting nurse with a passion to maintain patients safely at home, in the environment they know and prefer.

Esther holds a Doctor of Nursing Practice degree from Yale University. She received her Bachelor and Master of Science degrees from New York University. She holds an adjunct faculty role at Mount Sinai's Phillips School of Nursing where she teaches health policy. She is a fellow of the New York Academy of Medicine, a member of Sigma Theta Tau International honor society, and is LEAN six sigma green belt certified.



Making Health Care Better *Together*



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Bridging Acute and Post-Acute Care to Improve Outcomes

Esther Pandey, DNP, MS, RN
VP of Care Transitions
Mount Sinai Health System



Mount Sinai Health System



43,000+
Employees

1

Leading Medical School
Icahn School of Medicine at Mount Sinai

1

School of Nursing
Phillips School of Nursing at Mount Sinai



8 Hospitals
3,919 Beds



2,600+
Residents and Fellows



3.7M
Patient Visits Annually



\$11.3B
Revenue Annually



410+
Network Outpatient Practices

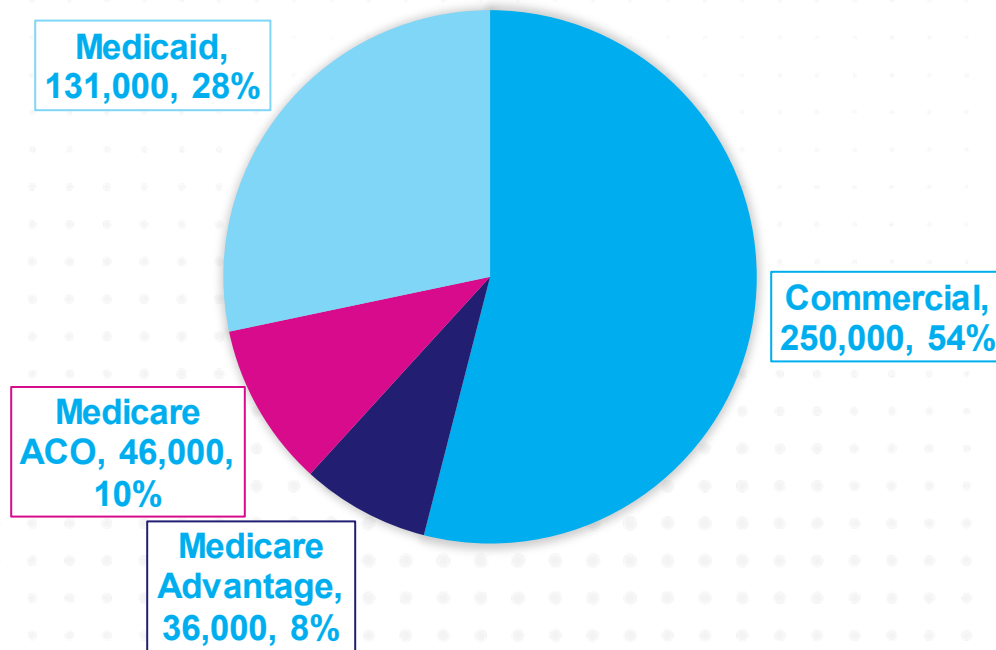


7,000+
Physicians

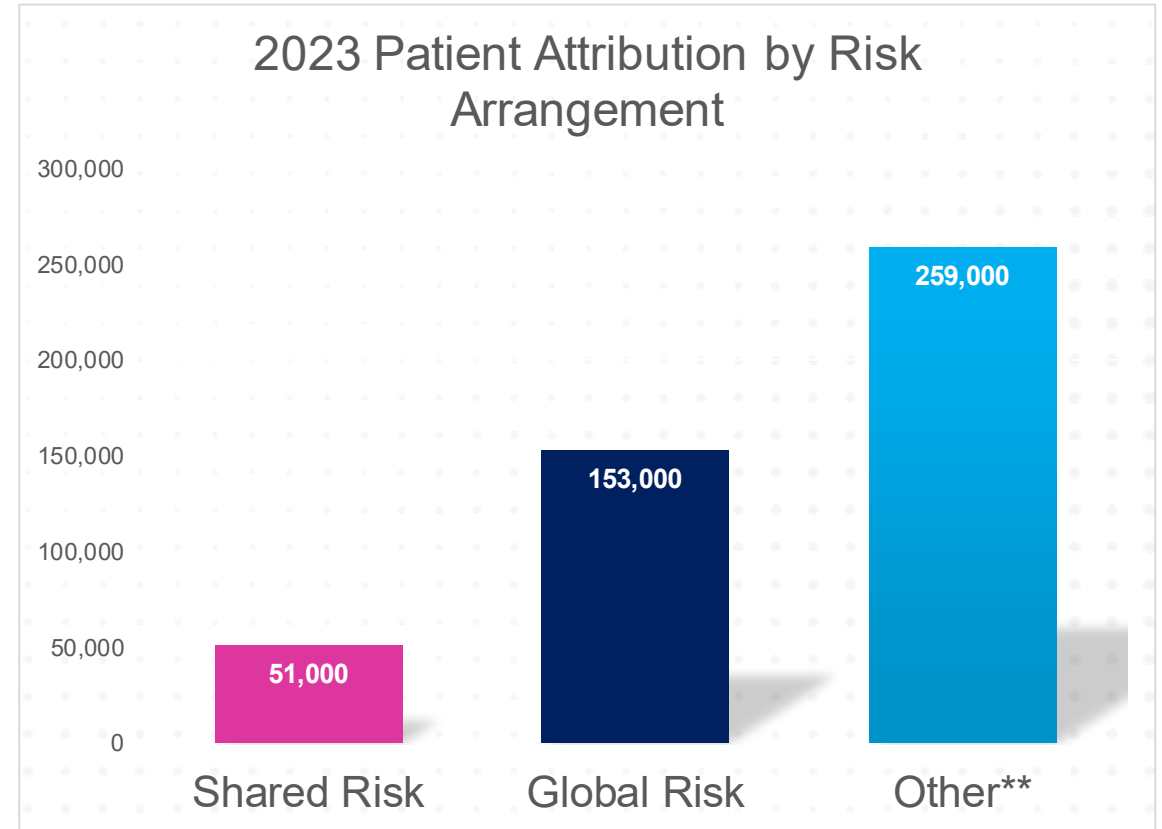
Over 460,000 Lives in Value-Based Contracts

Risk Distribution of Lives in Value-Based Contracts*

2023 Patient Attribution by Line of Business



2023 Patient Attribution by Risk Arrangement



In-Home Services

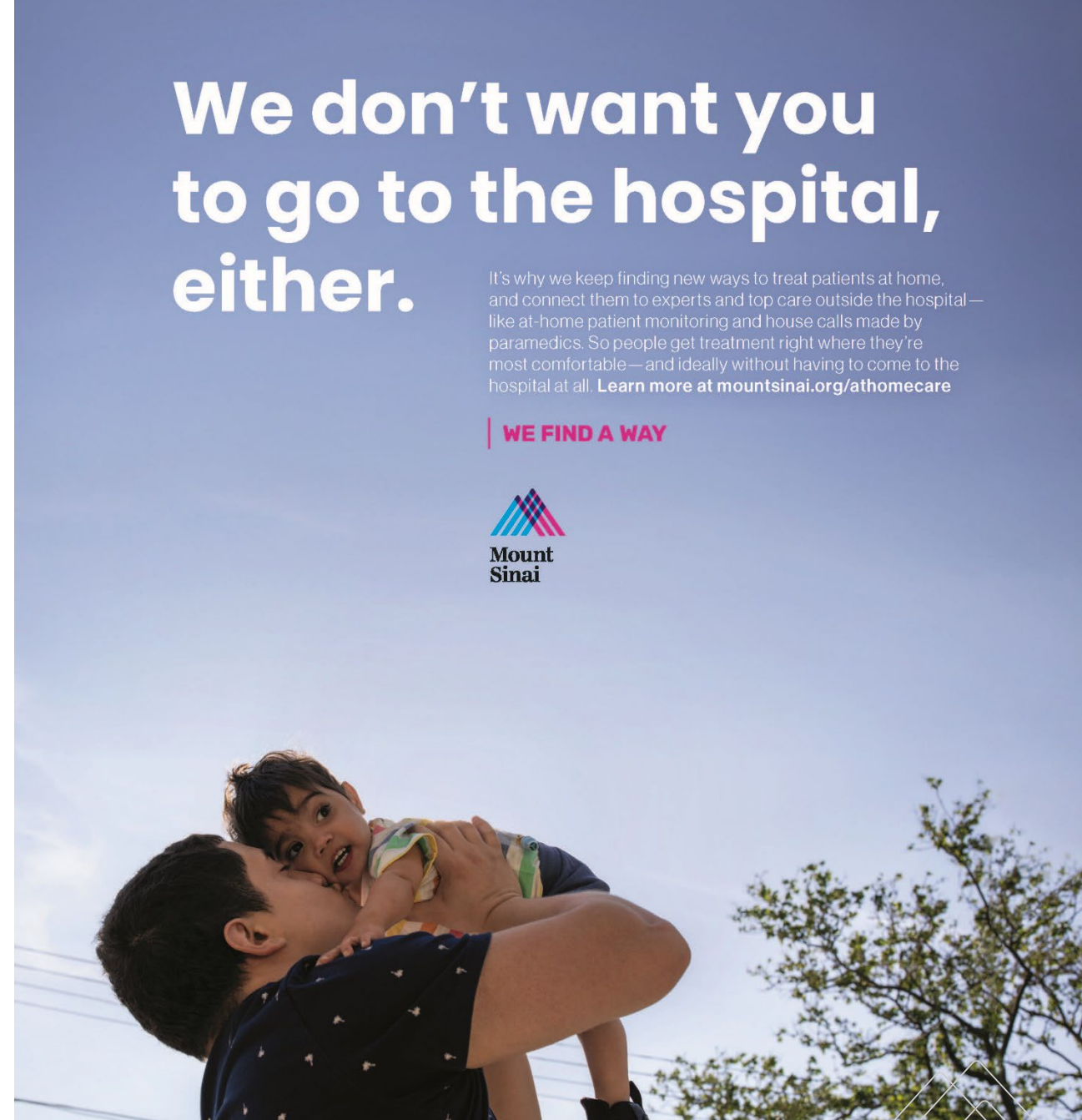
Mount Sinai's in-home offerings

- Hospitalization at Home
- Palliative Care at Home
- Rehabilitation at Home
- Home Health Care
- Home Infusion
- Home Dialysis
- Community Paramedicine
- Remote Patient Monitoring
- Visiting Doctors – Adult and Pediatric

We don't want you to go to the hospital, either.

It's why we keep finding new ways to treat patients at home, and connect them to experts and top care outside the hospital—like at-home patient monitoring and house calls made by paramedics. So people get treatment right where they're most comfortable—and ideally without having to come to the hospital at all. [Learn more at mountsinai.org/athomecare](https://mountsinai.org/athomecare)

WE FIND A WAY



Why do we need to do this work?

We do **NOT** own our own SNFs

>8,000

discharges to
SNFs each year

>\$100M

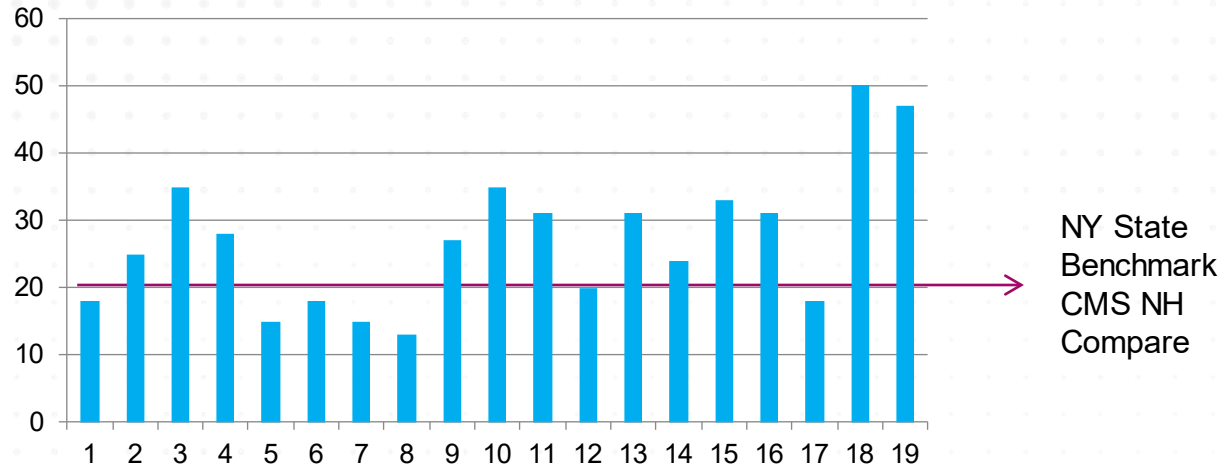
in annual ACO
spend

130 SNFs

in 10-mile radius of
10029 (ZIP code of main
hospital facility)

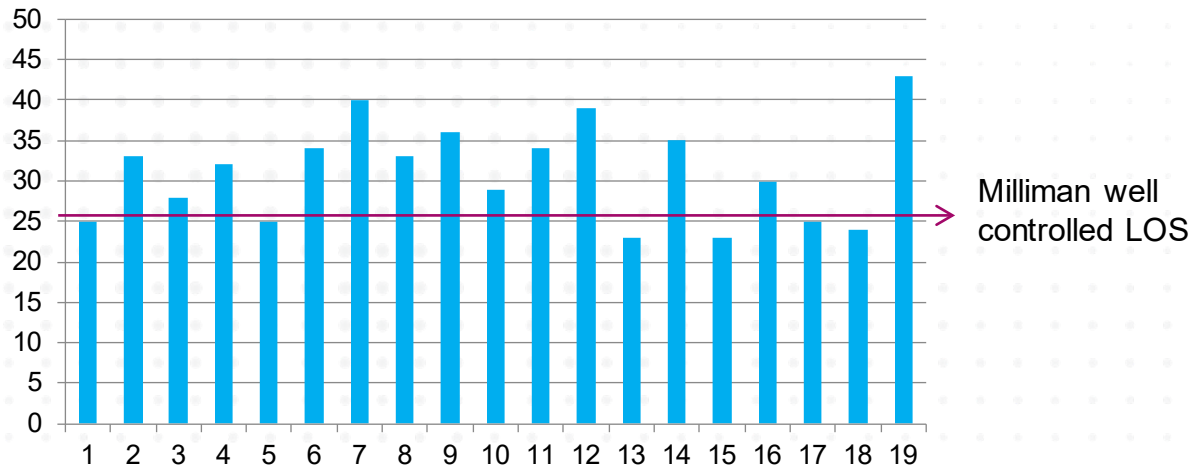
Where we started in 2017...

Direct Re-admit Rate for MSSP



60% of discharges are going to 19 facilities

ALOS for MSSP



80% of discharges are going to 54 facilities

How CMS defines quality:

Overview

Health inspections

Staffing

Quality measures

COVID-19 vaccination rates

Fire safety inspections & emergency preparedness

Penalties

INDICATOR

- Percent of Residents Who Self-Report Moderate to Severe Pain (Short Stay)
- Percent of Residents with Pressure Ulcers That are New or Worsened (Short Stay)
- Percent of Residents Who Were Assessed and Appropriately Given the Seasonal Influenza Vaccine (Short Stay)
- Percent of Residents Assessed for and Given Pneumococcal Vaccine (short stay)
- Percent of Residents who Newly Received an Antipsychotic Medication (Short Stay)
- Percent of Residents Experiencing One or More Falls with Major Injury (Long Stay)
- Percent of Residents Who Self-Report Moderate to Severe Pain (Long Stay)
- Percent of High-Risk Residents with Pressure Ulcers (Long Stay)
- Percent of Residents Assessed and Appropriately Given the Seasonal Influenza Vaccine (Long Stay)
- Percent of Residents Assessed and Appropriately Given the Pneumococcal Vaccine (Long Stay)
- Percent of Residents With a Urinary Tract Infection (Long Stay)
- Percent of Low Risk Residents Who Lose Control of their Bowel or Bladder (Long Stay)
- Percent of Residents Who Have/Had a Catheter Inserted and Left in Their Bladder (Long Stay)
- Percent of Residents Who Were Physically Restrained (Long Stay)
- Percent of Residents Whose Need for Help with Activities of Daily Living Has Increased (Long Stay)
- Percent of Residents Who Lose Too Much Weight (Long Stay)
- Percent of Residents Who Have Depressive Symptoms (Long Stay)
- Percent of Residents Who Received Antipsychotic Medication (Long Stay)
- CMS 5-Star Quality Overall Rating
- CMS 5-Star Quality Rating for Health Inspections
- CMS 5-Star Quality Rating for Overall Staffing
- CMS 5-Star Quality Rating for Quality Measures

Defining Quality for Us



Re-admissions for hospital discharges



Re-admissions for ACO patients



Length of stay



Servicing Medicaid Population

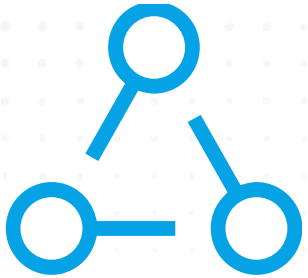


Acceptance of referral



Timeliness of referral processing

Meeting with Post-Acute Partners



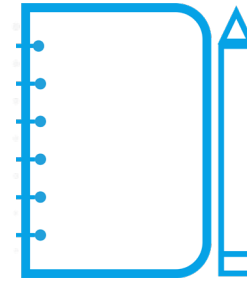
Leadership

Alignment on mission
and vision



Onboarding

Developing an
interdisciplinary team



Training

How to use tools




Monitoring

Weekly call
Monthly JOC

Foundation of Trust- What can we do together?

Readmissions Review Tool

Patient Name: _____ Review Date: _____



SNF Readmission Review Tool

Index Hospital Information

MSHS MRN*	
Primary Insurance	
Hospital discharge diagnosis	
Hospital discharge date	
Hospital LOS	
Warm handoff performed MD to MD	<input type="checkbox"/> Yes <input type="checkbox"/> No
Warm handoff performed RN to RN	<input type="checkbox"/> Yes <input type="checkbox"/> No

SNF Information

SNF name*	
Bundle case	<input type="checkbox"/> Yes <input type="checkbox"/> No
SNF MRN*	
SNF LOS prior to transfer*	
SNF admitting diagnosis	
Date of latest Med Rec	
Date and time of transfer to hospital*	
Readmitting hospital name*	
AMAC Call prior to transfer	<input type="checkbox"/> Yes <input type="checkbox"/> No
MOLST sent to hospital	<input type="checkbox"/> Yes <input type="checkbox"/> No

*answers will be automated

Care Transitions Considerations

1. Was the readmission planned? If yes, please do not complete the rest. If no, please answer the following questions below.
 - Yes
 - No

2. What information was shared during warm handoff from MSHS to SNF that was related to potential reasons for readmission?

Additionally, who did you speak with during warm handoff?

 - MD
 - NP
 - RN
 - SW
 - Other, please explain _____

3. Did you receive a copy of the patient's chart and the discharge instructions upon the patient's arrival at the SNF?
 - Yes
 - No

10. Was the MSHS team called prior to the transfer (Discharging MD, Patient's/outpatient's PCP, outpatient specialist, MSH ED)?
 - Yes
 - No, please explain: _____

11. What kind of advanced care planning started or continued at SNF?
 - Palliative Care (symptom management)
 - Goal of Care Discussion
 - Hospice
 - DNR/DNI
 - Do Not Hospitalize
 - None

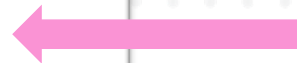
12. Has patient had numerous (such as > 1 month) visits to any hospital ED with or without admission? If yes, number of visits?
 - Yes, Number of ED visits/admissions: _____
 - No

13. Could any of the services or treatments that the patient required have been delivered at the SNF? Please explain.
 - Yes, please elaborate: _____
 - No

14. This readmission could have been avoided if appropriate interventions had been facilitated:
 - Strongly Agree
 - Agree
 - Disagree
 - Strongly Disagree

15. What information, if any, could MSHS have provided to the SNF in order to prevent the readmission?
 - Enhanced communication with SNF
 - Escalation back to the discharging team to discuss the patient prior to discharge
 - Goals of Care Plan
 - None
 - Other _____

16. From a greater health system perspective, is there a service or process that is not currently in place or available to you that could have changed the outcome for this patient/prevented the readmission?
 - Yes, please elaborate: _____
 - No




Readmission Reviews

Improving Hospital to SNF transfers

Heart Failure RN-RN Handoff		
Patient Identifier	Plan of Care/To-Do: Specific tasks with instructions	Active Issues and Recent Event
Name	Wound Care	Issues to monitor for
MRN/DOB	Respiratory Care	Anticipated problems
	Daily Weights	Contingency Plan
Patient Background	Diet	
Age	PCP Name & number	Patient Education
Gender	Appointments	Heart Failure Booklet
Weight on admission		
Weight on discharge	Pending Studies and Recent labs (with dates)	*INTERACTIVE WITH QUESTIONS
Precautions	CMP	*CHECK FOR UNDERSTANDING, "Read-Back"
	BNP	
Admission Information	Mg	
Date of Admission	CBC	
Reason for Admission	INR, as needed	
Attending MD at discharge	EKG	
Nursing Unit #	Chest X-ray	
Advance Care Plan	Procedures	
Caregiver		
	Medications:	
	ACE inhibitor/Nepriylsin Inhibitor/ Angiotensin II	
Brief Clinical History	Receptor Blocker	
Hospital course	Aldo Blocker	
Operations/Procedures	Anti Arrhythmic	
Consult (s)/ Name (s)/ Number(s)	Beta Blocker	
	Diuretic	
	other medications	

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SNF Warm Handoff Script

- Overview of patient's course, including key results, procedures, pending results
- Biggest concern / risk for readmission (eg, recurrence of hyponatremia)
- To Do list (eg, GI appt, when to consider restarting meds, order f/u CT scan)
- Main reasons for SNF referral (eg, deconditioning, IV abx)
- Presence of lines/catheters, including indications
- GOC/Advanced directives, if relevant
- MSH clinician contact information, for callback if needed

Readmission Reviews

Improving SNF to Hospital Transfers

Resident Name: _____ **Mount Sinai Health System**
Resident DOB: _____ **Nursing Home to Emergency Department**
Nursing Home: _____ **Information Transfer Sheet**

Date of Transfer ____/____/____
(Label / Addressograph above) Transfer to (circle one): MSBI MSB MSQ MSM MSH MSW MSSN

Risk for Elopement: Yes No **If yes, reason:** wanders, confused, other: _____

Risk for Suicidal Ideation and/or Homicidal Ideation (SI/II): Yes No

Sepsis Protocol Initiated: Yes No if yes, See attached Sepsis Protocol

Code status: Full Code DNR DNI DNH Comfort Care Only (Include with transfer packet)

Covid Vaccination Status: Booster 2nd Dose 1st Dose Declined Vaccination **Risk for fall:** Yes No

Situation (Identify the change in condition requiring ED treatment)

Background (Medical history) _____ Allergies _____

Assessment

Reason for being sent to the emergency department (what does the resident need?)

Patient is receiving: Palliative Care Hospice Care Other _____

Patient Emergency Contact (Name/Phone): _____

Nursing home will accept resident back if: ER determines diagnoses and treatment can be done in nursing home
 VS stabilized and follow-up plan can be done in nursing home Other _____

Contact nursing supervisor with any questions: Contact: _____

Name of transferring MD/NP at nursing home _____ **Cell phone #** _____

It is required, not optional, to attach the following: Face Sheet (next of kin & contact information) ID Band
 MD Orders/Medications Recent Labs, X-rays & EKG MOLST Progress Note Advance Directives
 Active isolation/precaution orders and reason

Name of Nurse (please print) _____ Signature of Nurse _____

Nursing Home to Emergency Department Quick Reference Sheet

ED Transfer Line

- Call ED prior to transfer to give warm handoffs

Palliative Care Triage Line

- Meet Palliative Care Criteria
- Benefit from goals of care discussion
- Reoccurring readmissions

Weekly Rounding

SAR Primary DX:	Functional Status: Ambulation: Stairs: Bed mobility: Transfer: Wheelchair: ADLs Upper: Lower: Toileting:
PMH:	
Cognition:	
Living/Social/Environmental:	
Referring Hospital:	Medical Needs: Wounds / IV / Pain/ Drains
PCP: (confirming community PCP with SNF)	Medicaid: MLTC: Anticipated discharge date: Discharge Plan:

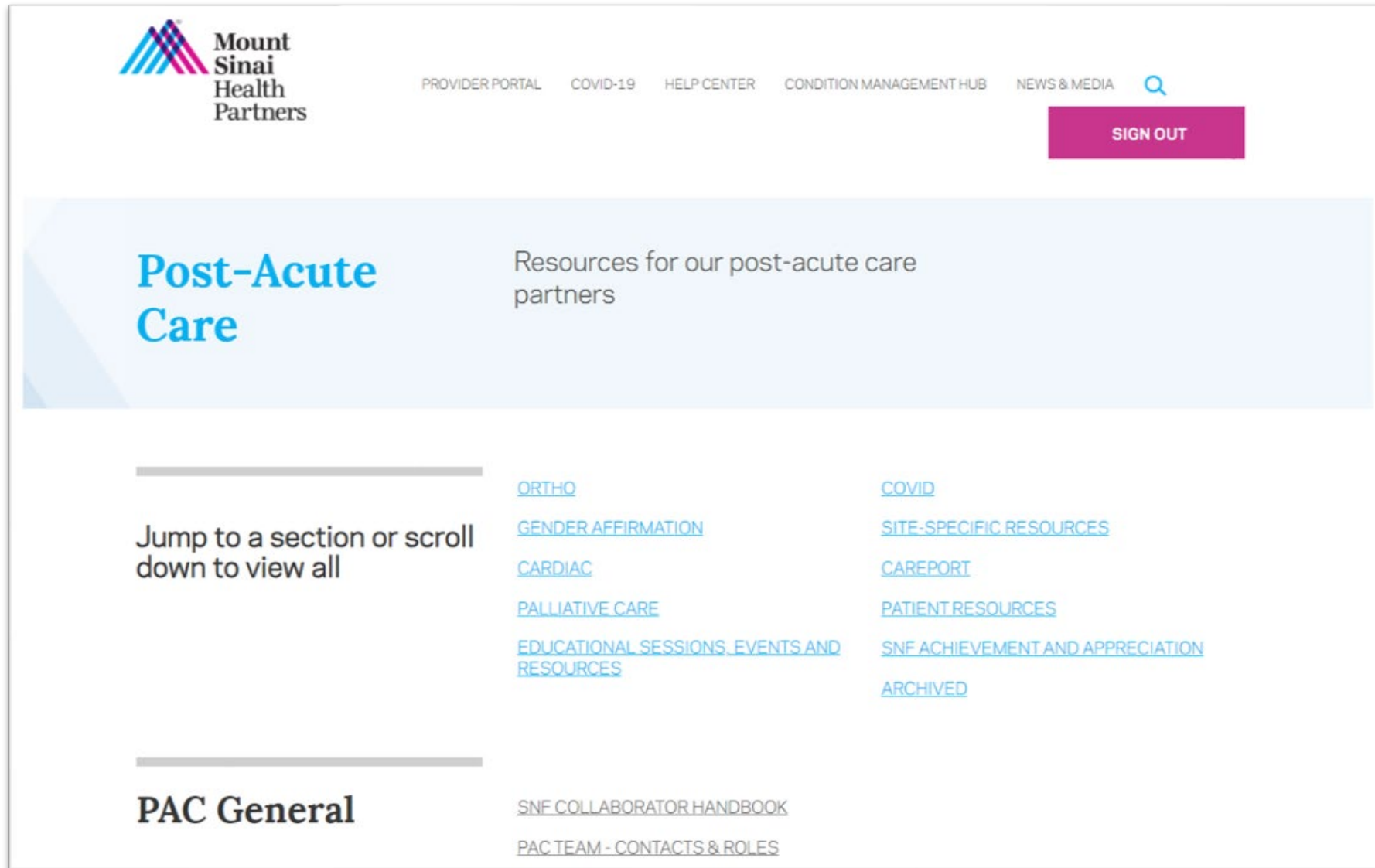
High quality care

- Patient demonstrates appropriate improvement in all functional activities
- Patient is receiving proper treatment for course complications
- Opportunities to coordinate and prevent a readmission
- Identify cases when PCP/Specialist involvement is necessary

Effective discharge planning

- Effective discharge planning, identifying barriers to discharge and risk factors for readmission
- Family training completed
- Referral to CHHA services, as needed
- Additional homecare services set in place (long-term or private hire)
- Involvement of family members in care plan meetings
- Recommendations about home modification to ensure patient safety and reduce fall risk post discharge

Training and Educational Resources



The screenshot shows the Mount Sinai Health Partners website. At the top left is the logo with the text "Mount Sinai Health Partners". To the right of the logo is a navigation menu with links: "PROVIDER PORTAL", "COVID-19", "HELP CENTER", "CONDITION MANAGEMENT HUB", and "NEWS & MEDIA". A search icon is also present. A purple "SIGN OUT" button is located in the top right corner. Below the navigation is a light blue banner with the heading "Post-Acute Care" and the subtext "Resources for our post-acute care partners". Underneath the banner, there is a section titled "Jump to a section or scroll down to view all" followed by a list of links: ORTHO, GENDER AFFIRMATION, CARDIAC, PALLIATIVE CARE, EDUCATIONAL SESSIONS, EVENTS AND RESOURCES, COVID, SITE-SPECIFIC RESOURCES, CAREPORT, PATIENT RESOURCES, SNF ACHIEVEMENT AND APPRECIATION, and ARCHIVED. At the bottom of the page, there is a section titled "PAC General" with links for "SNF COLLABORATOR HANDBOOK" and "PAC TEAM - CONTACTS & ROLES".

Mount Sinai Health Partners

PROVIDER PORTAL COVID-19 HELP CENTER CONDITION MANAGEMENT HUB NEWS & MEDIA

Post-Acute Care
Resources for our post-acute care partners

SIGN OUT

Jump to a section or scroll down to view all

- [ORTHO](#)
- [GENDER AFFIRMATION](#)
- [CARDIAC](#)
- [PALLIATIVE CARE](#)
- [EDUCATIONAL SESSIONS, EVENTS AND RESOURCES](#)
- [COVID](#)
- [SITE-SPECIFIC RESOURCES](#)
- [CAREPORT](#)
- [PATIENT RESOURCES](#)
- [SNF ACHIEVEMENT AND APPRECIATION](#)
- [ARCHIVED](#)

PAC General

- [SNF COLLABORATOR HANDBOOK](#)
- [PAC TEAM - CONTACTS & ROLES](#)

Semi-Annual Event



Agenda

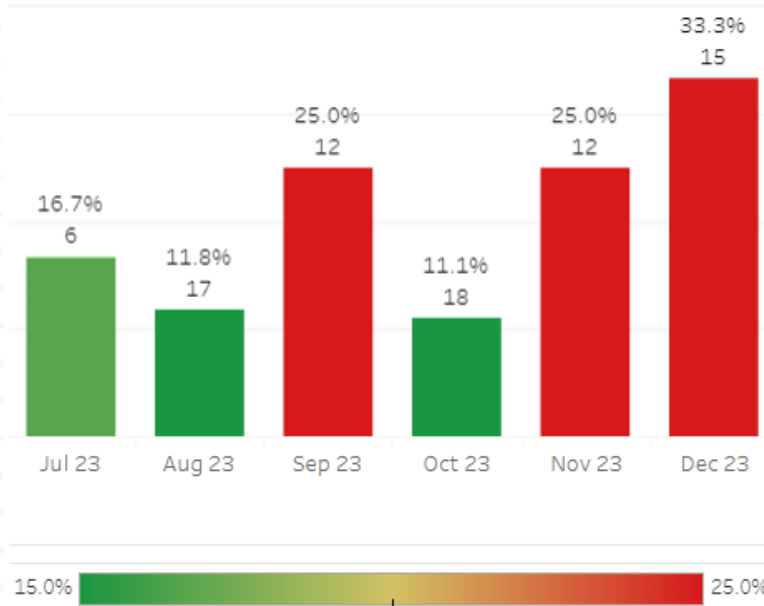
- **Welcome & Introductions** *Mount Sinai Post-Acute Care & Mount Sinai Leadership*
- **Infection Prevention** *Dr. Bernard Camins, Medical Director, Infection Prevention*
- **Nursing Home Transfers** *Dr. Barbara Barnett, SVP & CMO Transfer Services & Robin Ferrer, System VP of Emergency Medicine*
- **The Preferred Network** *Dr. Arshad Rahim, CMO & SVP, Population Health*
- **SNF Central Model** *Alicia Tennenbaum, Executive Director, Care Transitions & Social Work*
- **Networking!** *All*

Sample Scorecard

30 Day Rehospitalization, MSHS Discharges

Full 30 Day Readmissions

(includes patients discharged to home, transfers, hospice)



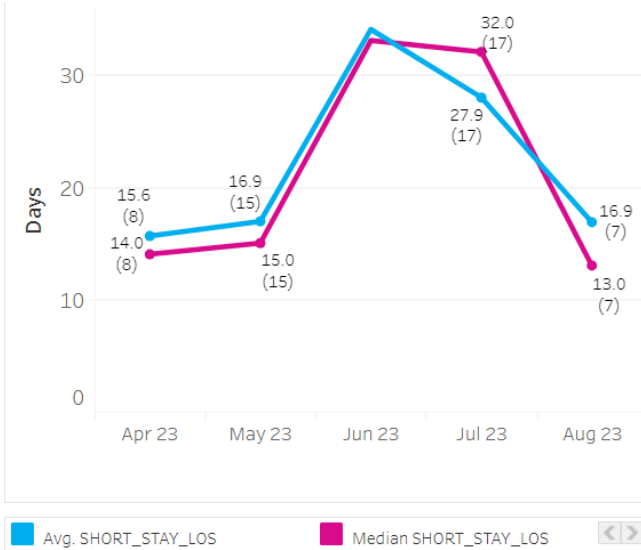
Lookback Period	Risk-Adjusted Performance
12-Months (11/01/2022 - 10/31/2023)	Better than expected
6-Months (05/01/2023 - 10/31/2023)	Better than expected
3-Months (08/01/2023 - 10/31/2023)	Better than expected
1-Month (10/01/2023 - 10/31/2023)	Better than expected

COVID not included in risk-adjusted evaluation

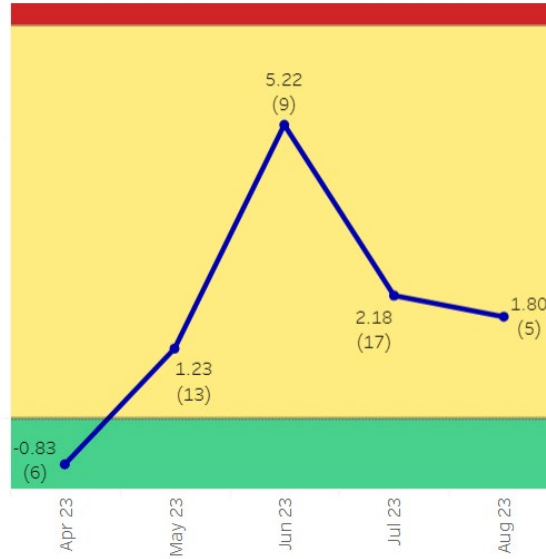
Sample Scorecard

Average Length of Stay, Attributed Lives

Average Length of Stay



ALOS Target Discharge Variance



Lookback Period	Risk-Adjusted Performance
12-Months (08/01/2022 - 07/31/2023)	Better than expected
6-Months (02/01/2023 - 07/31/2023)	Better than expected
3-Months (05/01/2023 - 07/31/2023)	Better than expected
1-Month (07/01/2023 - 07/31/2023)	Better than expected

COVID not included in risk-adjusted evaluation

Sample Scorecard

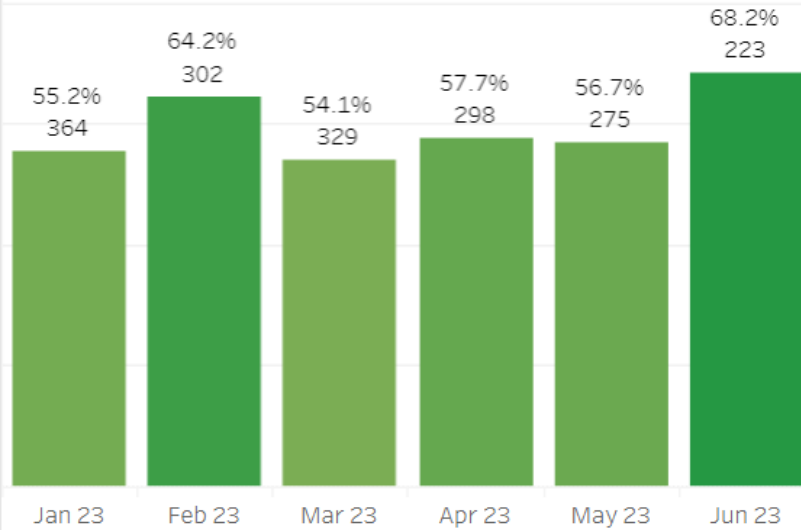
Additional Health System Measures, Monthly

CMS Star Rating

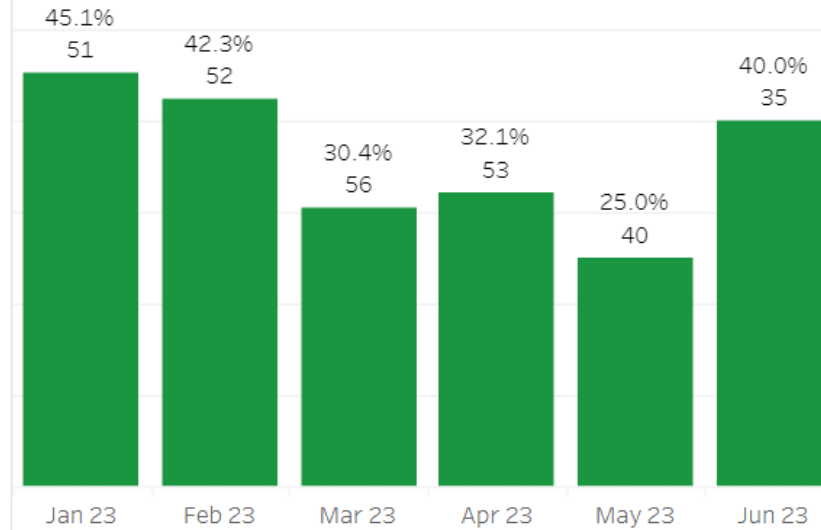
CMS Star Rating Scale



Acceptance Rate of Subacute Medicine and Rehab Referrals

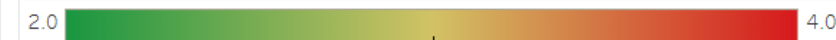
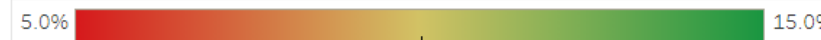


Acceptance Rate of Medicaid Subacute Medicine and Rehab Referrals



Acceptance Rate of Subacute Medicine and Rehab Referrals

	Apr 23	May 23	Jun 23
Mount Sinai Beth Israel	1.7	1.5	3.8
Mount Sinai Brooklyn	2.1	1.4	1.8
Mount Sinai Hospital	2.1	1.6	3.4
Mount Sinai Queens	2.7	1.8	1.3
Mount Sinai Morningside	1.3	1.4	2.3
Mount Sinai South Nassau	1.1	1.0	3.5
Mount Sinai West	3.6	0.9	1.9



SNF Hospitalization Performance



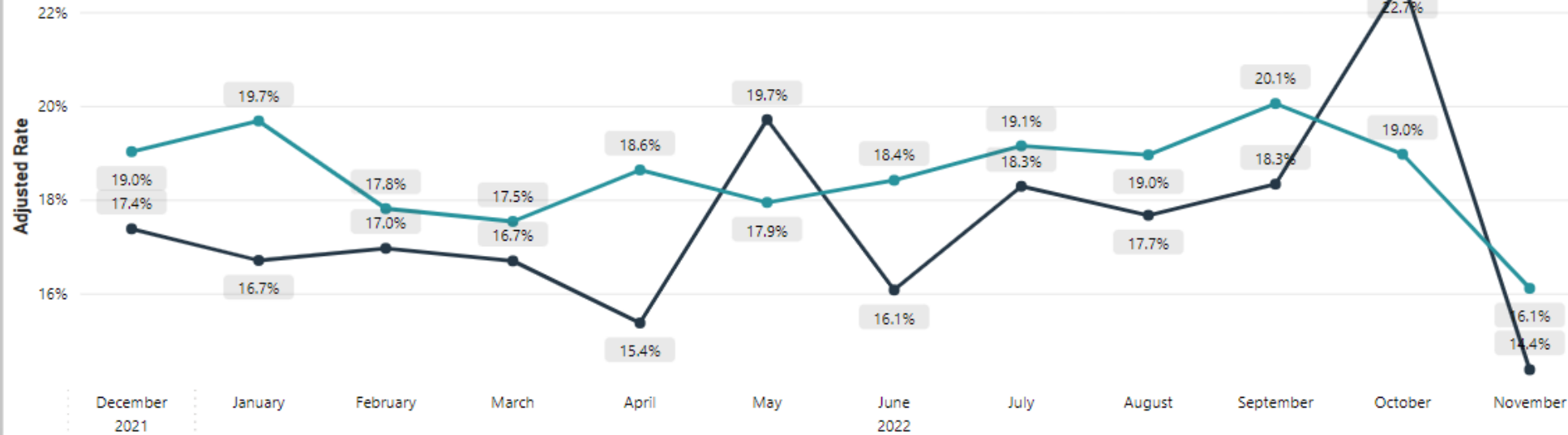
Exit Instructions

Adjusted SNF Hospitalization Rate Over Time by Network Status

Network Status ● In Network ● Out of Network

In Network
17.5%

Out of Network
18.5%



Benchmarking:
National = 23.1%
NYS = 20%
Market = 24%

- Adjusted -

Adjusted Rate

Observed Rate

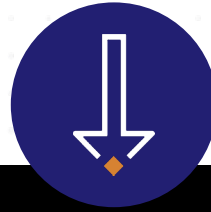
Year	2021		2022												Total
	December	Total	January	February	March	April	May	June	July	August	September	October	November	Total	
In Network	17.4%	17.4%	16.7%	17.0%	16.7%	15.4%	19.7%	16.1%	18.3%	17.7%	18.3%	22.7%	14.4%	17.5%	17.5%
Out of Network	19.0%	19.0%	19.7%	17.8%	17.5%	18.6%	17.9%	18.4%	19.1%	19.0%	20.1%	19.0%	16.1%	18.5%	18.5%
Total	18.4%	18.4%	18.4%	17.4%	17.2%	17.2%	18.7%	17.4%	18.8%	18.4%	19.4%	20.4%	15.4%	18.0%	18.1%

Outcomes of Acute and Post-Acute Care Collaboration



8 days

Decrease in SNF LOS



>2%

Reduction in SNF
readmissions



\$2.8M

Reduction in SNF
spend

**Thank You
Questions?**



Nursing Home and Partnership for Community Health: CMS 12th SOW GOALS



OPIOID UTILIZATION AND MISUSE

- Promote opioid best practices
- Reduce opioid adverse drug events in all settings



PATIENT SAFETY

- Reduce hospitalizations due to c. diff
- Reduce adverse drug events
- Reduce facility acquired infections



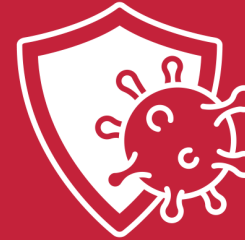
CHRONIC DISEASE SELF- MANAGEMENT

- Increase instances of adequately diagnosed and controlled hypertension
- Increase use of cardiac rehabilitation programs
- Reduce instances of uncontrolled diabetes
- Identify patients at high-risk for kidney disease and improve outcomes



CARE COORDINATION

- Convene community coalitions
- Reduce avoidable readmissions, admissions to hospitals and preventable emergency department visits
- Identify and promote optimal care for super utilizers



COVID-19

- Support nursing homes by establishing a safe visitor policy and cohort plan
- Provide virtual events to support infection control and prevention
- Support nursing homes and community coalitions with emergency preparedness plans



IMMUNIZATION

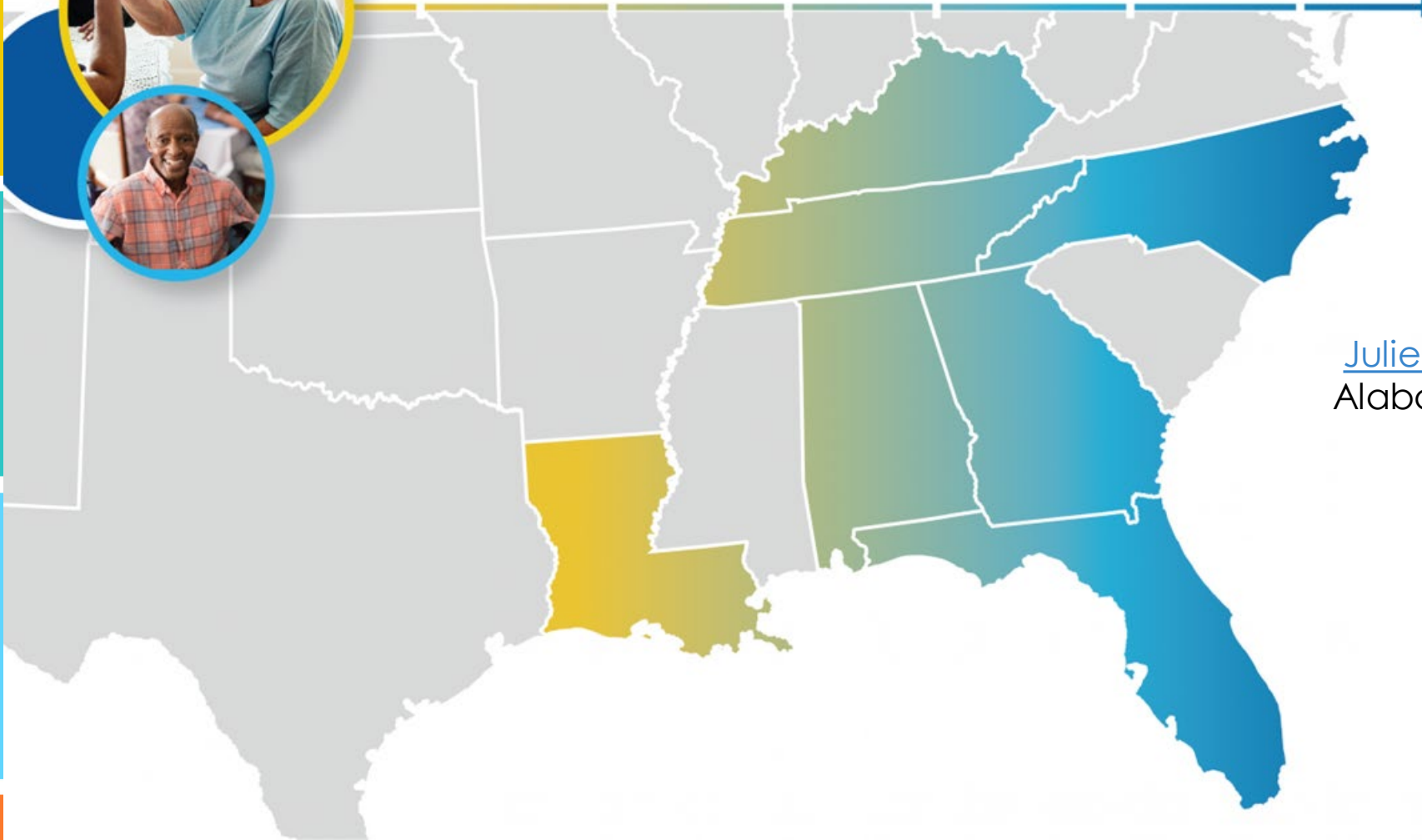
- Increase influenza, pneumococcal, and COVID-19 vaccination rates



TRAINING

- Encourage completion of infection control and prevention trainings by front line clinical and management staff

Making Health Care Better *Together*



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Program Directors





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